

Campogalliano, Italy – November 12th, 2018

Huddle Room Technology, the provider of revolutionary device to device Wireless Presentation Solutions is proud to announce distribution agreements with AVGlue and Quantum Sphere for the A/V market in Australia and New Zealand.

HRT is the maker of Huddle Hub One, the first multi-session wireless presentation system in the Industry supporting up to 4 concurrent sessions on the same hardware. Huddle Hub One supports both legacy-style (device to display) for traditional meeting rooms use and an unprecedented BYOD scenario (device to device) for use in any physical space of the corporate building including lobbies, lounges and open spaces.

Beyond enhancing the traditional presentation experience, lowering the cost per concurrent session and unleashing new huddle spaces, HHO offers advanced videoconferencing integration. Wireless webcam connection to devices in the room are now a reality with HHO, by connecting a USB Webcam directly to HHO you can reduce the USB cable clutter on the conference room table.

HRT launches its operation in Australia unleashing a unique strategy for promotion and support of its Huddle Hub One product line displaying as pivotal element the coordination of two key distribution partners, **AV Glue** and **Quantum Sphere**, with specific roles and attributions. AV Glue, taking up a Master Distributor role, will be responsible for inbound logistic and warehousing, guarantee regulatory compliance and manage the interface with HRT Head Quarter. In addition, AV Glue will offer the Huddle Hub Product line to its existing customer base and work in conjunction with Quantum Sphere to develop a focused channel of AV resellers and Systems Integrators. Quantum Sphere will be involved in the development of a professional channel network, performing training, sales enablement and technical support pursuant its distinguished added value approach.

“At **AV Glue** we have found a truly conducive culture for our message” - says Stefano Spattini, Founder & CEO of HRT - “as reflected in the Company name AV Glue mission is all about bringing together all the components of state-of-the-art AV design, elevating bare connectivity to effective collaboration via innovative technologies.”

“The collaboration with **Quantum Sphere**” – continues Stefano – “is part of HRT’s ongoing efforts to expand its service outreach for customers and partners within the proximity of Australia. With strong presence and experience in the region, Quantum Sphere is perfectly positioned to demonstrate HRT's innovative technology to system integrators and installers. Quantum Sphere will also provide local customer support, offering existing and future customers the benefits of the best wireless presentation solution on the market.”

Michael Rudolph, Managing Director of Quantum Sphere comments: "The **HRT** relationship enables Quantum Sphere to represent a technology pioneer in wireless presentation solutions. At Quantum Sphere, we bring an enormous wealth of proven commercial and technical skills to our customers. Our highly reputable added values will ensure successful promotion and support of HRT's portfolio in Australia.”

About HRT

The mission of HRT is to deliver technological solutions that create the most comfortable and effective experience for wireless presentation and video communication in huddle rooms. With this goal in mind, HRT conceived Huddle Hub One, the first product designed to supplement the current AV technologies in order to enhance the user experience. Huddle Hub One brings huddle room video communication to an unprecedented level of comfort, effectiveness and flexibility.

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About AV Glue

AV Glue is a dynamic, PRO AV distribution business - servicing all of Australia.

Only distributing complimentary brands and technologies that focus on unique solutions and high-quality outcomes. We are connectivity specialists. Our industry experience ensures we only ever recommend the right product for all customers' needs in a way that is both quick and efficient.

All AV Glue Brands represent value, uniqueness, new ideas and all embrace AV Glue digital "now".

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About QS

Quantum Sphere was founded over twenty years ago and has grown into the market leader in distributing, warehousing and delivering top-brand commercial audio visual equipment, accessories and whitegoods to approved system integrators, installers, corporate clients and selected specialist audio-visual retailers. As a wholesale operation that continues to grow steadily, Quantum Sphere has scalable warehousing facilities in most of the capital cities to be able to stock and fulfil technology orders for our clients quickly, easily, reliably, and affordably.

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